NCPN Workshop
Break-out Group Discussion Guide

Instructions:
Review assigned goal and proposed strategies
Discuss the goal & proposed strategies
Present Outcomes of your discussion

Discussion Questions:
1. What was the first thing that struck you about the goal and/or the proposed strategies when you reviewed the plan?
2. What questions do you have about the content of the plan, if any?
3. What do you like about the goal and proposed strategies?
4. What concerns or issues do you have about the goal or any of the strategies?
5. What changes or modifications would you make to any of the strategies presented in the plan?
6. What issues or strategies seem to be missing? And what strategies would you like to see included in the plan?
7. What benefits will the proposed strategies have on the way you do business?

Expected Outcomes (Prepare a 15 Minute Power Point Presentation)
What we liked about the goal/proposed strategies
The concerns or issues we discussed
Changes or Modifications we would like to see made
Strategies we would like to add
Benefits of the goal and/or strategies on the way we do business
Discussion Ground Rules

1. Participate fully and allow others to participate and reserve use of Blackberries to official breaks.
2. Keep the discussion focused.
3. Share all relevant information.
4. Agree on what important words mean.
5. Discuss undiscussables
6. Disagree openly and resolve differences by focusing on interests versus positions.
7. Do not distract the group with side-bar conversations and cell phone interruptions.